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4 PAUL ORSHAN, et al.,
5 Plaintiffs,
6 v.
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8 APPLE INC.,
9 Defendant.

10 Case No. [5:14-cv-05659-EJD](#)
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**ORDER DENYING MOTION FOR
CLASS CERTIFICATION; GRANTING
MOTION TO STRIKE REPLY
DECLARATION**

13 Re: ECF Nos. 124, 149
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Plaintiffs Paul Orshan, Steven Neocleous, and Christopher Endara¹ bring this putative class action against Defendant Apple Inc., alleging that Apple misled consumers regarding the storage capacity of certain smartphone and tablet devices running its iOS 8 operating system. Before the Court are Plaintiffs' motion for class certification ("Mot.") (ECF No. 124) and Apple's motion to strike the reply declaration of Dr. Andreas Groehn, Plaintiffs' survey and damages expert (ECF No. 149). After careful consideration of the pleadings, the record, the parties' briefs,² and argument at the hearing on February 23, 2023, the Court DENIES WITHOUT PREJUDICE the motion for class certification and GRANTS the motion to strike Dr. Groehn's reply declaration.

¹ David Henderson is identified as a named plaintiff but is not seeking to serve as a class representative.

² The Court is disappointed that Apple's opposition to class certification and its two evidentiary briefs contain over 100 single-spaced footnotes, many of which are substantive and significant in length. This misuse of footnotes is especially egregious considering that the Court already granted the parties' stipulation to extend the page limit for Apple's opposition by ten additional pages. Footnotes are not a tool for circumventing page limits. Apple is admonished that in future briefing, the Court expects it to exercise better judgment regarding footnotes and to adhere to the Court's Standing Order requiring footnotes to be double-spaced.

1 **I. BACKGROUND**

2 Plaintiffs are consumers who either purchased 16 GB Apple devices with iOS 8
3 preinstalled, or who owned 16 GB Apple devices that they upgraded to iOS 8 following purchase.
4 Decl. of Paul Orshan (“Orshan Decl.”), ECF No. 124-32 ¶¶ 2-3; Decl. of Steven Neocleous
5 (“Neocleous Decl.”), ECF No. 124-33 ¶¶ 2-3; Decl. of Christopher Endara (“Endara Decl.”), ECF
6 No. 124-34 ¶¶ 2-3. Plaintiffs assert that, based on Apple’s representations, they expected to
7 receive 16 GB of storage space for personal use and were unaware that iOS 8 took up a significant
8 portion of the devices’ 16 GB capacity. Orshan Decl. ¶¶ 4-5; Neocleous Decl. ¶¶ 4-5; Endara
9 Decl. ¶¶ 4-5. Had they known how much space iOS 8 required, Plaintiffs contend, they would not
10 have purchased their 16 GB Apple devices. Orshan Decl. ¶ 5; Neocleous Decl. ¶ 5; Endara Decl.
11 ¶ 5. On this basis, Plaintiffs filed suit individually and on behalf of two proposed nationwide
12 subclasses, bringing three claims under California consumer protection laws: (1) violation of the
13 Unfair Competition Law (“UCL”), Cal. Bus. & Prof. Code § 17200 et seq.; (2) violation of the
14 False Advertising Law (“FAL”), Cal. Bus. & Prof. Code § 17500 et seq.; and (3) violation of the
15 Consumer Legal Remedies Act (“CLRA”), Cal. Civ. Code § 1750 et seq. Consolidated Compl.,
16 ECF No. 80 ¶¶ 63-88.

17 Plaintiffs now propose two subclasses. First, they propose a “Preinstall Subclass”
18 consisting of “[a]ll persons who purchased new [16 GB iPhones and iPads] in the United States
19 during the Class Period with iOS 8 preinstalled.” Mot. at 1, 15. Second, they propose an
20 “Upgrade Subclass” consisting of “[a]ll persons who purchased new [16 GB iPhones and iPads] in
21 the United States during the Class Period with a predecessor operating system (iOS) and
22 subsequently installed iOS 8.” *Id.* As used in their class definitions, “Class Period” means “up to
23 and including September 30, 2016.” *Id.* at 1.

24 **II. EVIDENTIARY OBJECTIONS**

25 Before the Court turns to Plaintiffs’ motion for class certification, it first addresses the
26 parties’ objections to expert witnesses. Opinion testimony by experts is permissible only if the
27 party offering the expert shows that (1) the expert is qualified; (2) the expert’s opinions are

1 relevant; and (3) the expert evidence rests on a reliable foundation. *In re MacBook Keyboard*
2 *Litig.*, No. 5:18-cv-02813-EJD, 2021 WL 1250378, at *3 (N.D. Cal. Apr. 5, 2021) (citing *Daubert*
3 v. *Merrell Dow Pharms., Inc.*, 509 U.S. 579, 589-90 (1993); *Young v. Cree Inc.*, No. 4:17-CV-
4 06252-YGR, 2021 WL 292549, at *4 (N.D. Cal. Jan. 28, 2021)). On a motion for class
5 certification, the Court need not conduct a full *Daubert* analysis. *Tait v. BSH Home Appliances*
6 Corp., 289 F.R.D. 466, 495 (C.D. Cal. 2012). Instead, the Court assesses expert evidence to
7 determine if it is “useful in evaluating whether class certification requirements have been met.”
8 *Id.* (citation omitted). Thus, the Court “scrutinize[s] the reliability of the expert [evidence] in light
9 of the criteria for class certification and the current state of the evidence.” *Id.* (first alteration in
10 original) (citation omitted).

11 **A. Dr. Andreas Groehn**

12 Plaintiffs submit the report of Dr. Andreas Groehn for two purposes. Groehn Rep., ECF
13 No. 124-31. First, Plaintiffs offer Dr. Groehn as a survey expert providing opinions about
14 consumer perceptions and preferences regarding storage space. *Id.* ¶¶ 16-61. Second, they offer
15 Dr. Groehn to provide a potential model for calculating damages on a classwide basis. *Id.* ¶¶ 62-
16 80. The Court addresses Apple’s objections to each category of opinions in turn.

17 **1. Survey Opinions**

18 Apple makes two primary objections to Dr. Groehn’s survey evidence. First, it argues that
19 Dr. Groehn’s survey questions are flawed because the questions were leading, unclear, untethered
20 to issues relevant to this case, or inappropriately relied on a Likert scale (*i.e.*, asked respondents to
21 rank importance on a scale from 1 to 7). Apple’s Evidentiary Obj., ECF No. 129-9, at 6-10.
22 Second, Apple argues that Dr. Groehn surveyed the wrong population because he did not target his
23 population to putative class members and many of his survey’s respondents were aware of this
24 litigation. *Id.* at 10-12.

25 Under Ninth Circuit precedent, “[c]hallenges to survey methodology go to the weight
26 given the survey, not its admissibility.” *Wendt v. Host Int’l, Inc.*, 125 F.3d 806, 814 (9th Cir.
27 1997); *see also Prudential Ins. Co. of Am. v. Gibraltar Fin. Corp. of Cal.*, 694 F.2d 1150, 1156
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(9th Cir. 1982) (“Technical unreliability goes to the weight accorded a survey, not its admissibility.”). That is because “[u]nlike novel scientific theories, a jury should be able to determine whether asserted technical deficiencies undermine a survey’s probative value.” *Southland Sod Farms v. Stover Seed Co.*, 108 F.3d 1134, 1143 n.8 (9th Cir. 1997). Apple’s objections go precisely to methodological and technical questions, and courts have rejected analogous objections. *See, e.g., id.* at 1143 (rejecting arguments about inappropriate survey population and leading questions); *Skinner v. Tuscan, Inc.*, No. CV-18-00319-TUC-RCC, 2020 WL 5946897, at *5 (D. Ariz. Oct. 7, 2020) (arguments about ambiguous terms in questions go to weight).

Accordingly, the Court overrules Apple’s objections to Dr. Groehn’s survey.

2. Damages Model

Apple takes issue with a litany of supposed defects in Dr. Groehn’s damages model, mostly related to how the model would compensate consumers who were not injured or who had different degrees of injury, and it also argues that the model is not tied to Plaintiffs’ price premium theory of damages. Apple’s Evidentiary Objs. at 12-19. But the more fundamental problem is that Dr. Groehn’s model does not reliably calculate that which it purports to measure. *See Opp’n to Mot.* (“Opp’n”), ECF No. 129, at 25 n.25. Specifically, Dr. Groehn purports to measure the “implicit price” of a gigabyte of storage space. Groehn Rep. ¶¶ 71-75 & tbl.4. To do so, he calculates the difference in price between a 16 GB Apple device and a device of the same model but with a higher storage capacity. *Id.* ¶ 72. Dr. Groehn assumes that the devices are identical in all respects except for storage capacity, and on that assumption, he then determines the implicit price per gigabyte by dividing the difference in price by the difference in storage capacity. *Id.* ¶¶ 71-72. According to Dr. Groehn, he can calculate the amount of damages by multiplying this implicit price by the amount of storage capacity taken up by iOS 8. *See id.* ¶¶ 73-74.

Two flaws are obvious on the face of that methodology. First, Dr. Groehn’s approach implicitly assumes that the price of storage space increases linearly. In other words, it assumes that each additional gigabyte of storage is worth the same amount as every previous gigabyte of

1 storage. That is plainly inaccurate. For example, with respect to the iPad 2 (Wifi only), the price
2 of a 16 GB version is \$499 while the 32 GB version is \$599, so the value of an additional 16 GB
3 of storage is \$100. *Id.* tbl.4. If Dr. Groehn is correct to assume that each additional gigabyte is
4 worth the same amount, then 32 additional gigabytes of storage would be worth \$200. Yet, the
5 difference in price between the 32 GB version and 64 GB version of the iPad 2 (Wifi only) is still
6 only \$100. *Id.* In practice, the failure of this assumption of linearity means that Dr. Groehn's
7 method produces different implicit prices for the same model of Apple device depending on the
8 storage capacities being compared. Continuing with the iPad 2 (Wifi only) example, the implicit
9 price is \$6.25 per gigabyte when comparing 16 GB to 32 GB, \$3.13 per gigabyte when comparing
10 32 GB to 64 GB, and \$4.17 per gigabyte when comparing 16 GB to 64 GB. *See id.* Neither
11 Plaintiffs nor Dr. Groehn offer any justification for these variances.

12 Second, there are other unexplained discrepancies that arise from this approach, such as
13 how the implicit price for an iPad mini 3 (Wifi only) is \$2.08 per gigabyte, but the implicit price
14 for an iPad mini 3 (Wifi + Cellular) is \$6.25 per gigabyte. *Id.* Again, neither Plaintiffs nor Dr.
15 Groehn have offered a satisfactory explanation for why there is such a stark difference between
16 the implicit prices for two models that appear to differ only by presence of cellular service.

17 For these reasons, the Court sustains Apple's objections to Dr. Groehn's damages model.

18 **B. Larry Londre**

19 Plaintiffs also submit the report of Larry Londre in support of their motion for class
20 certification. Londre Rep., ECF No. 123-11. Mr. Londre is a marketing consultant whose
21 opinions are being offered to argue that Apple's representations regarding its 16 GB devices were
22 likely to mislead a reasonable consumer about the amount of storage capacity available for her
23 use. *Id.* at 1, 16-20. Apple objects to Mr. Londre's expert report on the grounds that his opinions
24 are irrelevant and speculative, and that his methodology is unreliable. Apple's Evidentiary Objs.
25 at 19-25.

26 The Court finds that, under the abbreviated *Daubert* analysis conducted at the class
27 certification stage, Mr. Londre's report is admissible. His opinions regarding the marketing

1 techniques employed by Apple, and the messages that those techniques were meant to convey to
2 consumers, are relevant to the materiality of Apple’s representations. *See Cohen v. Trump*, No.
3 3:13-cv-2519-GPC-WVG, 2016 WL 4543481, at *8-9 (S.D. Cal. Aug. 29, 2016) (opinions
4 analyzing a marketing scheme were relevant to materiality). Further, the fact that Mr. Londre did
5 not conduct independent surveys or market research to determine how consumers would interpret
6 Apple’s representations does not render his opinions inadmissibly speculative—his opinions
7 describing how Apple emphasized certain information while deemphasizing other information are
8 more than conjecture and can assist the Court in determining whether common issues surrounding
9 materiality predominate. And finally, Mr. Londre’s methodology of reviewing relevant literature
10 and Apple documents in light of his experience in marketing is sufficiently reliable to pass muster
11 at this point. *See In re Juul Labs, Inc. Mktg., Sales Pracs. & Prods. Liab. Litig.*, No. 19-md-
12 02913-WHO, 2022 WL 1814440, at *4 (N.D. Cal. June 2, 2022) (finding that “experience, review
13 of relevant literature, and review of the record” constituted a sufficient methodology to qualify
14 marketing experts under *Daubert*). Apple’s arguments that Mr. Londre should or should not have
15 considered different documents, Apple’s Evidentiary Obs. at 24-25, go to weight, not
16 admissibility. *Kennedy v. Collagen Corp.*, 161 F.3d 1226, 1231 (9th Cir. 1998) (“Disputes as to
17 . . . faults in [an expert’s] use of [a particular] methodology . . . go to the weight, not the
18 admissibility, of his testimony.” (second alteration in original) (quoting *McCulloch v. H.B. Fuller
Co.*, 61 F.3d 1038, 1044 (2d Cir. 1995))). However, to the extent Mr. Londre attempts to opine on
19 technical details surrounding the use of storage space on Apple’s devices, such as with his opinion
20 that “[t]he shortfall in available storage capacity is not the result of formatting,” Londre Rep. at
21 18, the Court finds that he is not qualified as an expert on those topics and excludes those
22 opinions.

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24 To conclude, the Court overrules Apple’s objections as to Mr. Londre’s marketing
25 opinions but sustains them as to Mr. Londre’s opinions about the use of storage space on Apple’s
26 devices. The Court will not consider the latter opinions.

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1 **C. Dr. Justin McCrary**

2 Apple offers Dr. Justin McCrary as a damages expert to challenge Dr. Groehn's damages
3 model and Plaintiffs' theory of damages. McCrary Rep., ECF No. 129-7. Plaintiffs object on the
4 grounds that Dr. McCrary's opinions are irrelevant to their theory of damages, include discussion
5 of survey data outside Dr. McCrary's scope of expertise, and are not based on sufficient facts or
6 data. Plaintiffs' Evidentiary Objs., ECF No. 146, at 4-12. The Court finds that none of Plaintiffs'
7 objections justify excluding Dr. McCrary's report.

8 Although Plaintiffs may disagree with Dr. McCrary's criticisms of their theory of
9 damages, that does not make Dr. McCrary's opinions irrelevant. Apple is entitled to argue that
10 Plaintiffs' theory is legally invalid and may rely on expert opinions to do so. Whether Apple is
11 correct is a matter to be resolved on the merits of Plaintiffs' motion for class certification, not in
12 an evidentiary objection seeking to exclude evidence completely. The Court also finds that
13 experts in Dr. McCrary's field would reasonably rely on survey evidence, so there is no issue with
14 Dr. McCrary's discussion of surveys conducted in this case. *See PersonalWeb Techs. LLC v. IBM*
15 *Corp.*, No. 16-cv-01266-EJD, 2017 WL 8186294, at *3 (N.D. Cal. July 25, 2017) (non-survey
16 experts may rely on survey evidence if other experts in the field would do so). Finally, the Court
17 finds that Dr. McCrary has relied on sufficient facts and data, and Plaintiffs' contentions to the
18 contrary go to weight, not admissibility.

19 The Court therefore overrules Plaintiffs' objections to Dr. McCrary's report.

20 **D. Sarah Butler**

21 Apple also offers the report of Sarah Butler, its survey expert, to challenge Dr. Groehn's
22 survey opinions and to provide its own survey evidence. Am. Butler Rep., ECF No. 151-3.
23 Plaintiffs object that Ms. Butler made a calculation error in her original report, that her survey
24 results were inconsistent, that her survey questions were not tailored to the issues in this case, and
25 that she failed to define certain terms used in her survey. Plaintiffs' Evidentiary Objs. at 12-21.
26 Their argument regarding Ms. Butler's calculation error is not grounds for excluding her report.
27 *Informatica Corp. v. Bus. Objects Data Integration, Inc.*, No. C 02-03378 EDL, 2007 WL 607792,

1 at *6 (N.D. Cal. Feb. 23, 2007) (calculation errors are not necessarily the type of fundamental
2 methodological error requiring exclusion under *Daubert*). Ms. Butler corrected her report as the
3 federal rules require. Fed. R. Civ. P. 26(e)(2). Further, the correction was minor and did not
4 change the gravamen of Ms. Butler's opinions. *See Redlined Butler Rep.*, ECF No. 151-4 ¶ 79.
5 The Court does not consider this a basis for excluding Ms. Butler's report. Plaintiffs' remaining
6 critiques fall under the umbrella of methodological and technical challenges that go to weight, not
7 admissibility. *See Wendt*, 125 F.3d at 814.

8 Therefore, the Court overrules Plaintiffs' objections to Ms. Butler's report.

9 * * *

10 The Court's rulings on these objections are without prejudice to the parties' ability to re-
11 raise their objections at a later stage in litigation, and the Court expresses no opinion on the
12 admissibility of any expert report under a full *Daubert* analysis in later proceedings.

13 **III. MOTION TO STRIKE**

14 Apple moves to strike the reply declaration of Dr. Groehn (ECF No. 142-62) as new
15 evidence presented for the first time with Plaintiffs' reply. Mot. to Strike, ECF No. 149. Plaintiffs
16 respond that the reply declaration was necessary to address Ms. Butler's miscalculations, that
17 rebuttal expert reports are permissible, and that Apple could respond when it opposed Plaintiffs'
18 evidentiary objections. Resp. to Mot. to Strike, ECF No. 150. None of Plaintiffs' arguments
19 support departure from the rule that new evidence submitted with a reply should not be
20 considered. *Tovar v. U.S. Postal Serv.*, 3 F.3d 1271, 1273 n.3 (9th Cir. 1993). Ms. Butler's errors
21 were minor and did not change the core of her opinions. Redlined Butler Rep. ¶ 79. In any case,
22 the reply declaration cannot be justified as only a response to Ms. Butler's calculation errors
23 because it addresses other topics and seeks to defend Dr. Groehn's report as well. Moreover, the
24 ability of parties to provide rebuttal expert reports *in discovery* has no bearing on whether
25 evidence can be introduced for the first time on reply *in motion briefing*, and Apple's ability to
26 respond to Plaintiffs' evidentiary objections does not afford it an opportunity to make a fulsome
27 response to the reply declaration. As such, the Court GRANTS Apple's motion to strike and will

1 not consider Dr. Groehn's reply declaration.

2 **IV. REQUEST FOR JUDICIAL NOTICE**

3 Apple seeks judicial notice of several publications about the size of iOS 8 as well as
4 particular facts that Apple believes to be readily ascertainable. Req. for Judicial Notice ("RJN"),
5 ECF No. 134. Plaintiffs largely do not oppose the request, except to challenge the notice of
6 Exhibits JJ and UU of the Declaration of Matthew D. Powers ("Powers Decl."), ECF No. 129-2.
7 See Opp'n to RJN, ECF No. 147.

8 Courts may take judicial notice of publications for the purpose of determining "what was
9 in the public realm at the time, not whether the contents of those articles were in fact true." *Von*
10 *Saher v. Norton Simon Museum of Art*, 592 F.3d 954, 960 (9th Cir. 2010) (citation omitted).
11 Although Plaintiffs contest the facts contained in Exhibit JJ (an article regarding iOS 8), Apple
12 offers the news articles identified in its request for judicial notice solely to show the information
13 that was in the public realm. RJN at 2-3. Therefore, the Court GRANTS Apple's request as to the
14 publications it offers. The Court will take notice that the publications presented certain
15 information publicly, but it will not take notice of the truth of any facts within those publications.

16 The remainder of Apple's request seeks judicial notice of particular facts. Courts may take
17 notice of facts only if they are generally known or capable of accurate and ready determination
18 from sources that cannot reasonably be questioned. Fed R. Evid. 201(b). Plaintiffs do not dispute
19 Apple's proffered facts about the release dates of iOS versions and Apple devices, the presence of
20 certain disclosures on Apple's website and product packaging, or the presence in Apple's online
21 user guide of directions for checking storage availability. *See* RJN at 3-4. The Court therefore
22 GRANTS Apple's request as to those facts. Plaintiffs do contest, however, the facts that Apple
23 proffers from Exhibit UU: that "(i) an operating system is the software that manages many
24 computing devices in order to make them functional for users; (ii) operating systems usually come
25 pre-loaded on computing devices at time of purchase; and (iii) operating systems have been sold
26 on computing devices since the mid-1980s." RJN at 4. The Court does not find these facts to be
27 controversial and therefore GRANTS Apple's request as to these facts as well.

1 **V. MOTION FOR CLASS CERTIFICATION**

2 A plaintiff seeking class certification has the burden of satisfying the requirements of
3 Federal Rule of Civil Procedure 23. *Stromberg v. Qualcomm Inc.*, 14 F.4th 1059, 1066 (9th Cir.
4 2021). First, she must show that the requirements of Rule 23(a) are met. *Olean Wholesale*
5 *Grocery Coop., Inc. v. Bumble Bee Foods LLC*, 31 F.4th 651, 663 (9th Cir. 2022). Namely, she
6 must show “(1) the class is so numerous that joinder of all members is impracticable; (2) there are
7 questions of law or fact common to the class; (3) the claims or defenses of the representative
8 parties are typical of the claims or defenses of the class; and (4) the representative parties will
9 fairly and adequately protect the interests of the class.” Fed. R. Civ. P. 23(a). Once the plaintiff
10 has done so, she must then establish that at least one of three grounds under Rule 23(b) applies.
11 *Olean*, 31 F.4th at 663. In this case, Plaintiffs have moved to certify classes under Rule 23(b)(3),
12 which requires them to demonstrate that “questions of law or fact common to class members
13 predominate over any questions affecting only individual members, and that a class action is
14 superior to other available methods for fairly and efficiently adjudicating the controversy.” Fed.
15 R. Civ. P. 23(b)(3).

16 The Court must conduct a rigorous analysis of Rule 23 in considering Plaintiffs’ motion
17 for class certification. *Olean*, 31 F.4th at 664. In that analysis, the Court may consider the merits
18 of Plaintiffs’ claims “to the extent they overlap with the Rule 23 requirements.” *MacBook*
19 *Keyboard*, 2021 WL 1250378, at *8 (citing *Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 983
20 (9th Cir. 2011)). Only if Plaintiffs have demonstrated that each of Rule 23’s prerequisites have
21 been met by a preponderance of the evidence may the Court certify their proposed classes. *Olean*,
22 31 F.4th at 664-65.

23 **A. Class Definition**

24 Although Apple does not contend that Plaintiffs’ class definitions are flawed, the Court
25 finds them ambiguous in two respects. First, the Class Period appears open-ended. This creates a
26 lack of clarity as to how early the classes extend. Second, the definition of the Upgrade Subclass
27 does not make clear whether a consumer must upgrade to iOS 8 within the Class Period. As the

1 definition reads now, only the purchase of the 16 GB Apple device must fall within the Class
2 Period. In any future motion for class certification, Plaintiffs should correct those issues.

3 **B. Rule 23(a)**

4 **1. Numerosity**

5 Numerosity is typically satisfied if the proposed class consists of forty or more members.
6 *Vizcarra v. Unilever U.S., Inc.*, 339 F.R.D. 530, 543 (N.D. Cal. 2021) (citation omitted). Apple
7 does not contest that class members are sufficiently numerous, and evidence shows that the forty-
8 member threshold has been met. Decl. of Robert Shelquist., ECF No. 124-1, Exs. 34-35. The
9 Court therefore concludes that Plaintiffs have met the numerosity requirement.

10 **2. Commonality**

11 To satisfy commonality, Plaintiffs must show that “there are questions of law or fact
12 common to the class.” Fed. R. Civ. P. 23(a)(2). Common questions are those that are “capable of
13 classwide resolution” and generate “common answers.” *Wal-Mart Stores, Inc. v. Dukes*, 564 U.S.
14 338, 350 (2011). The requirement has “been construed permissively.” *Ellis*, 657 F.3d at 981
15 (citation omitted). Plaintiffs need not show that *all* questions are common because “a single
16 common question will do.” *Wal-Mart*, 564 U.S. at 359 (cleaned up). Here, for example, there are
17 common factual questions about how much storage space iOS 8 took up on Apple’s devices and
18 about what representations Apple made regarding the size of iOS 8. Apple argues that issues
19 surrounding the materiality of its representations and injuries experienced by class members are
20 individualized, but those arguments are better addressed to predominance under Rule 23(b)(3),
21 which the Court turns to below. Plaintiffs have demonstrated that at least one common question
22 exists, so they have met their burden to show commonality.

23 **3. Typicality and Adequacy**

24 Plaintiffs offer Mr. Orshan and Mr. Neocleous as class representatives for the Upgrade
25 Subclass and offer Mr. Endara as the class representative for the Preinstall Subclass.³

26 _____
27 ³ It is not clear from Plaintiffs’ moving papers which subclass each named plaintiff is intended to
28 serve as class representative for. If Plaintiffs file a subsequent motion for class certification, they
should make clear which named plaintiff represents which proposed class.

1 Rule 23(a)(3) requires “the claims or defenses of the representative parties [to be] typical
2 of the claims or defenses of the class.” The question posed by this requirement is “whether other
3 members have the same or similar injury, whether the action is based on conduct which is not
4 unique to the named plaintiffs, and whether other class members have been injured by the same
5 course of conduct.” *Wolin v. Jaguar Land Rover N. Am., LLC*, 617 F.3d 1168, 1175 (9th Cir.
6 2010) (quoting *Hanon v. Dataprods. Corp.*, 976 F.2d 497, 508 (9th Cir. 1992)). A class
7 representative’s claims “need not be substantially identical” to those of absent class members;
8 typicality requires only that “they are reasonably coextensive.” *Just Film, Inc. v. Buono*, 847 F.3d
9 1108, 1116 (9th Cir. 2017) (quoting *Parsons v. Ryan*, 754 F.3d 657, 685 (9th Cir. 2014)). But if
10 “there is a danger that absent class members will suffer [because] their representative is
11 preoccupied with defenses unique to it,” a court should not certify a class. *Hanon*, 976 F.2d at 508
12 (citation omitted).

13 Rule 23(a)(4) requires the class representative to “fairly and adequately protect the
14 interests of the class.” This criterion is satisfied if (1) the named plaintiffs and their counsel do not
15 have conflicts of interest with the rest of the class and (2) will vigorously prosecute the action on
16 behalf of the class. *Staton v. Boeing Co.*, 327 F.3d 938, 957 (9th Cir. 2003).

17 **a. Paul Orshan**

18 Apple argues that Mr. Orshan is not typical because he was aware from past ownership of
19 Apple devices that Apple’s operating systems occupied storage space, he upgraded one of his 16
20 GB devices to iOS 8 after filing suit in this action, and he purchased a 64 GB device with iOS 8
21 preinstalled after filing suit in this action. Opp’n at 27; Powers Decl., Ex. D (“Orshan Tr.”) at
22 53:6-14, 56:23-57:14, 87:16-88:3, 104:4-10, 119:14-120:20, 126:9-127:14. None of these
23 potential defenses defeats typicality.

24 Apple’s first argument is that Mr. Orshan previously owned Apple devices and may have
25 seen certain screens containing information about the size of predecessors to iOS 8. Opp’n at 27.
26 But this does no more than demonstrate Mr. Orshan may have known iOS 8 took up *some* space.
27 The Ninth Circuit, though, has previously held in this case that a key question is whether a

1 consumer knew *how much* space iOS 8 occupied. Ninth Circuit Mem., ECF No. 66, at 3. There is
2 no indication that Mr. Orshan was aware of the latter before he upgraded the Apple device at issue
3 here, so questions about the extent of Mr. Orshan’s knowledge regarding iOS 8’s size do not
4 render him atypical. Nor do Apple’s remaining arguments. Mr. Orshan’s purchase of a 64 GB
5 device, if anything, reinforces his claims because it supports an inference that, after realizing iOS
6 8 occupied more storage space than he originally believed, Mr. Orshan decided to purchase a
7 device with a greater storage capacity so he would not run out of space. And Mr. Orshan’s
8 explanation for why he might have upgraded one of his 16 GB devices after filing suit—that he
9 was concerned about security on his device, Orshan Tr. at 97:1-11—while not fully refuting
10 Apple’s argument, mitigates the issue enough such that the Court is not worried Mr. Orshan will
11 be unable to represent the class. *See In re Tobacco II Cases*, 46 Cal. 4th 298, 328 (2009) (“[T]he
12 plaintiff is not required to allege that [the challenged] misrepresentations were the sole or even the
13 decisive cause of the injury-producing conduct.”). The Court is not concerned that “absent class
14 members will suffer [because] their representative is preoccupied with defenses unique to it,”
15 *Hanon*, 976 F.2d at 508, so it finds Mr. Orshan to be typical.

16 Apple also contends that Mr. Orshan is inadequate due to credibility concerns. Courts
17 have found that such concerns can render a proposed class representative inadequate, but only if
18 “there exists admissible evidence so severely undermining plaintiff’s credibility that a fact finder
19 might reasonably focus on plaintiff’s credibility, to the detriment of the absent class members’
20 claims.” *Mendez v. R+L Carriers, Inc.*, No. C 11-2478 CW, 2012 WL 5868973, at *14 (N.D. Cal.
21 Nov. 19, 2012) (quoting *Dubin v. Miller*, 132 F.R.D. 269, 272 (D. Colo. 1990)). This is a high
22 bar, and courts disqualify class representatives on credibility grounds only in “rare circumstances.”
23 *Id.* Apple’s arguments about Mr. Orshan’s credibility amount to criticisms of errors and
24 imprecisions in the complaint, and alleged discrepancies between his deposition testimony and
25 declaration. As to the latter, mere “inconsistency between [Mr. Orshan’s] deposition testimony
26 and statements in a declaration is not sufficient” to render him inadequate. *Cruz v. Dollar Tree
27 Stores, Inc.*, Nos. 07-2050 SC, 07-4012 SC, 2009 WL 1458032, at *7 (N.D. Cal. May 26, 2009).

1 As to the former, even though the errors may show that Mr. Orshan could have been more diligent
2 in preparing his complaint, it appears that any misconceptions were corrected, and there is no
3 indication that Mr. Orshan attempted to conceal those errors during discovery. These
4 circumstances do not meet the high bar for finding Mr. Orshan inadequate on credibility grounds,
5 so the Court concludes that Mr. Orshan is adequate.

6 **b. Steven Neocleous**

7 Apple argues that Mr. Neocleous is not typical because he never upgraded his 16 GB
8 device to iOS 8 and is therefore not part of any proposed class. Opp'n at 27; *see Gen. Tel. Co. of*
9 *Sw. v. Falcon*, 457 U.S. 147, 156 (1982) (“[A] class representative must be part of the class.”)
10 (citation omitted)). According to Apple’s records, Mr. Neocleous’s iPhone was upgraded directly
11 from a version of iOS 7 to a version of iOS 10 on September 29, 2021, fully bypassing iOS 8.
12 Decl. of Tim O’Neil, ECF No. 129-3 ¶ 34. Plaintiffs have not produced any evidence in rebuttal,
13 so the Court finds that they have failed to demonstrate typicality as to Mr. Neocleous.

14 Further, Apple argues that Mr. Neocleous is not adequate because he failed to preserve
15 evidence. Opp’n at 12. On August 27, 2021, Apple served interrogatories to Mr. Neocleous,
16 seeking information about the amount of storage used on the iPhone at issue in his case. Powers
17 Decl., Ex. R, at 1, 4. Mr. Neocleous responded on October 4, 2021 that he had “not thus far been
18 able to access the information.” *Id.* at 4, 10. During an October 25, 2021 meet-and-confer call,
19 Plaintiffs’ counsel informed Apple’s counsel that Mr. Neocleous was unable to access the
20 information because his iPhone was “Activation Locked,” which meant that Mr. Neocleous
21 needed to enter his password to access the device. Powers Decl. ¶ 19. It was not until several
22 months later, on March 11, 2022, that Plaintiffs’ counsel apprised Apple that the Activation Lock
23 had been removed. *Id.* ¶ 20. Along with that communication, Plaintiffs’ counsel included an
24 image of Mr. Neocleous’s iPhone screen indicating that the phone had been reset and wiped. *Id.*
25 ¶ 20 & Ex. S; Decl. of Rainer Tenhunen, ECF No. 129-6 ¶¶ 7-9.

26 The Court has significant concerns about this sequence of events. Mr. Neocleous was
27 under an obligation to preserve evidence “[a]s soon as a potential claim [was] identified,” let alone
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once the opposing party directly asked for certain evidence in discovery. *Apple Inc. v. Samsung Elecs. Co.*, 888 F. Supp. 2d 976, 991 (N.D. Cal. 2012) (first alteration in original) (quoting *In re Napster, Inc. Copyright Litig.*, 462 F. Supp. 2d 1060, 1067 (N.D. Cal. 2006)). Yet he failed to do so when he wiped his phone. To be clear, the Court does not find that Mr. Neocleous or his counsel acted in bad faith or that spoliation sanctions are appropriate, and nothing in this Order should be taken as an expression of the Court’s view on those topics. The issue of potential spoliation has not been fully briefed, and it may be that these events stemmed from an honest mistake. The Court’s only concern at this stage is whether Mr. Neocleous is an adequate representative, and on these facts, the Court concludes that he is not. Other courts in this district have found plaintiffs to be inadequate when potential spoliation, “even in the absence of bad faith, . . . risks becoming a focus in the litigation.” *In re Arris Cable Modem Consumer Litig.*, 327 F.R.D. 334, 358 (N.D. Cal. 2018) (citing *Akaosugi v. Benihana Nat’l Corp.*, 282 F.R.D. 241, 257 (N.D. Cal. 2012)). The Court finds that to be the case here.

c. Christopher Endara

Finally, Apple argues that Mr. Endara is inadequate because there are spoliation concerns surrounding his conduct as well, namely that he traded in the iPhone at issue in his case over a year after this action was filed. Opp'n at 12; Powers Decl., Ex. C ("Endara Tr.") at 146:12-19. In doing so, he failed to preserve evidence, and the Court finds that he is inadequate for the same reasons that Mr. Neocleous is inadequate.

20 * * *

21 In sum, the Court finds that only Mr. Orshan is typical and adequate.⁴ Neither Mr.

22 Neocleous nor Mr. Endara may serve as class representatives.

⁴ The Court also briefly notes two reservations it has about proposed class counsel, though it makes no ruling about the adequacy of representation. First, with the withdrawal of one law firm from the group of lead counsel, ECF No. 169, Plaintiffs now propose five firms as class counsel. It is not clear to the Court that it serves the proposed classes' interest in efficient representation to appoint five firms in an action of this size. Second, Plaintiffs' counsel represented at hearing that Mr. Neocleous's iPhone was in the possession of one of the five proposed firms when it was wiped, and the Court has concerns about the participation of that firm as class counsel.

1 **C. Rule 23(b)(3)**2 **1. Predominance**

3 “The predominance inquiry asks whether the common, aggregation-enabling, issues in the
4 case are more prevalent or important than the non-common, aggregation-defeating, individual
5 issues.” *Tyson Foods, Inc. v. Bouaphakeo*, 577 U.S. 442, 453 (2016) (internal quotation marks
6 and citation omitted). This inquiry “tests whether proposed classes are sufficiently cohesive to
7 warrant adjudication by representation.” *Id.* (quoting *Amchem Prods., Inc. v. Windsor*, 521 U.S.
8 591, 623 (1997)). An individual question requires evidence that varies between class members.
9 *Id.* A common question is one that is susceptible to classwide proof, or for which the same
10 evidence can be used to make a *prima facie* showing as to each class member. *Id.*

11 Apple contends that individual questions predominate four issues: choice of law,
12 materiality, injury, and damages. Opp’n at 16-26, 30-35.

13 **a. Choice of Law**

14 A court must undertake a choice-of-law analysis before making a predominance
15 determination because there may be variations in applicable state law. *Stromberg*, 14 F.4th at
16 1067. If there are significant variations in state law, that may “overwhelm common issues and
17 preclude predominance for a single nationwide class.” *Mazza v. Am. Honda Motor Co.*, 666 F.3d
18 581, 596 (9th Cir. 2012), *overruled on other grounds by Olean*, 31 F.4th 651. As Plaintiffs have
19 brought state claims, the Court applies California choice-of-law rules. *See Stromberg*, 14 F.4th at
20 1067.

21 Plaintiffs focus their choice-of-law argument on the choice-of-law clause in Apple’s iOS
22 Software License Agreement for iOS 8 (“SLA”), <https://www.apple.com/legal/sla/docs/iOS8.pdf>.
23 They argue paragraph 12 of the SLA provides that the license “will be governed by and construed
24 in accordance with the laws of the State of California.” In their view, all iOS users fall within the
25 scope of this clause because they were required to accept the terms of the SLA before using their
26 Apple device or upgrading to iOS 8. Mot. at 20-21. Apple replies that the scope of the choice-of-
27 law clause is not so broad, and that Plaintiffs’ claims fall outside the clause because they relate to
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1 purchase and upgrade decisions, not the use of iOS 8. Opp'n at 29.

2 “The scope of the choice-of-law clause is a matter of contract interpretation, which is
3 governed by the law of the jurisdiction chosen by the parties to govern their agreement.”
4 *O'Connor v. Uber Techs., Inc.*, No. C-13-3826 EMC, 2013 WL 6354534, at *3 (N.D. Cal. Dec. 5,
5 2013) (citing *Narayan v. EGL, Inc.*, 616 F.3d 895, 898 (9th Cir. 2010)). In California, *Nedlloyd*
6 *Lines B.V. v. Superior Ct.*, 3 Cal. 4th 459 (1992) supplies the analytical framework for
7 determining scope. See *O'Connor*, 2013 WL 6354534, at *3 n.2. In *Nedlloyd*, the California
8 Supreme Court held that “a valid choice-of-law clause, which provides that a specified body of
9 law ‘governs’ the ‘agreement’ between the parties, encompasses all causes of action arising from
10 or related to that agreement, regardless of how they are characterized.” 3 Cal. 4th at 470.

11 Here, the SLA contains language similar to that in *Nedlloyd*. Compare SLA ¶ 12 (“This
12 License will be governed by and construed in accordance with the laws of the State of
13 California.”), with *Nedlloyd*, 3 Cal. 4th at 468-69 (“This agreement shall be governed by and
14 construed in accordance with Hong Kong law.”). As such, the question is whether Plaintiffs’
15 claims arise from or are related to the SLA. That question is easily answered as to the Upgrade
16 Subclass because the SLA explicitly provides, “The terms of this License will govern any iOS
17 Software Updates provided by Apple . . .” SLA ¶ 1(b). Claims regarding a consumer’s decision
18 to upgrade to iOS 8 thus fall under the SLA even if they are not contractual in nature. Because
19 Apple does not argue the choice-of-law clause is unenforceable, California law applies to the
20 Upgrade Subclass.

21 It is less clear that the Preinstall Subclass’s claims fall within the scope of the choice-of-
22 law clause. The SLA governs the *use* of iOS 8, but Plaintiffs do not allege any problem with the
23 functionality of iOS 8. Rather, their grievance is over the storage space on Apple devices and the
24 alleged misrepresentations about how much storage space is available, something underscored by
25 the fact that they raise claims only as to 16 GB devices while excluding devices with greater
26 storage capacity. This is similar to the situation in *In re Hyundai and Kia Fuel Economy*
27 *Litigation*, where the Ninth Circuit declined to apply a choice-of-law clause because the plaintiffs’
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1 claims “ar[o]se from the automakers’ advertising misrepresentations, not the sales contracts.” 926
2 F.3d 539, 561 n.5 (9th Cir. 2019). So too here. Plaintiffs bring claims based on alleged
3 misrepresentations, meaning that they do not arise from the SLA. And they have not
4 demonstrated a connection between their claims and the SLA that is strong enough for the Court
5 to otherwise conclude the choice-of-law clause applies. Their argument that the SLA applies
6 because consumers were required to accept the license terms before using their Apple devices is
7 unavailing. Plaintiffs offer no authority supporting the proposition that the manner of acceptance
8 sets the scope of a contract, and were the Court to accept the argument that the SLA governs all
9 use of Apple devices, then any claim regarding those devices, even hardware claims, would seem
10 to fall under the SLA’s choice-of-law provision. That plainly is not the case.

11 Accordingly, the Court finds that California law applies to the Upgrade Subclass, so
12 choice-of-law issues do not defeat predominance. The choice-of-law provision does not apply to
13 the Preinstall Subclass. Because Plaintiffs have not conducted any other choice-of-law analysis,
14 they have failed to meet their burden on predominance as to that subclass.

15 **b. Materiality**

16 Plaintiffs argue that common questions predominate their UCL, FAL, and CLRA claims
17 because “reliance can be inferred when [a misrepresentation] is material and materiality is
18 determined using a reasonable consumer standard.” Mot. at 26 (internal quotation marks omitted)
19 (quoting *Arris*, 327 F.R.D. at 365). Apple acknowledges the reasonable consumer standard for
20 these claims, but it asserts that materiality becomes an individualized inquiry when a defendant
21 presents evidence demonstrating that consumers would not behave differently if alleged
22 misrepresentations were corrected. Opp’n at 16-18. It argues that such evidence exists here. *Id.*

23 **i. UCL and FAL**

24 The Court begins with Plaintiffs’ UCL and FAL claims. Neither of those claims requires a
25 plaintiff to prove “materiality” as Apple describes it; that is, neither claim requires a plaintiff to
26 show that class members would have acted differently absent the alleged misrepresentations.
27 Instead, under the UCL and FAL, “it is necessary *only* to show that members of the public are
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1 likely to be deceived.” *In re Tobacco II Cases*, 46 Cal. 4th at 312 (cleaned up and emphasis
2 added); *see also Pulaski & Middleman, LLC v. Google, Inc.*, 802 F.3d 979, 985 (9th Cir. 2015)
3 (same); *Stearns v. Ticketmaster Corp.*, 655 F.3d 1013, 1020 (9th Cir. 2011) (same), abrogated on
4 other grounds by *Comcast Corp. v. Behrend*, 569 U.S. 27 (2013). To determine whether the
5 public is likely to be deceived, Courts apply a “reasonable consumer” standard. *In re Vioxx Class*
6 *Cases*, 180 Cal. App. 4th 116, 130 (2009). In the class action context, “restitution is available to
7 absent class members without individualized proof of deception, reliance, or injury.” *Mazza*, 666
8 F.3d at 595 (citing *In re Tobacco II Cases*, 46 Cal. 4th at 320).

9 Thus, Apple’s argument about how individual consumers would behave in reaction to the
10 alleged misrepresentations is not germane to the elements of a UCL or FAL claim and does not
11 illustrate that individual questions predominate as to those claims. *See Erica P. John Fund, Inc. v.*
12 *Halliburton Co.*, 563 U.S. 804, 809 (2011) (predominance analysis depends on the elements of the
13 underlying cause of action). To the extent that Apple’s arguments regarding materiality refer to
14 the likelihood of deception, the Court finds that Plaintiffs have shown likelihood of deception is
15 amenable to classwide proof. Dr. Groehn’s survey provides evidence that the public understood
16 Apple’s representations about its 16 GB devices to mean that a purchaser would have 16 GB of
17 storage for her personal use. Groehn Rep. ¶¶ 52-55. This is sufficient to satisfy predominance for
18 the Preinstall Subclass.

19 The situation is different for the Upgrade Subclass. Even under the UCL and FAL,
20 predominance might be defeated if class members lack “cohesion” due to being “exposed to quite
21 disparate information from various representatives of the defendant.” *Stearns*, 655 F.3d at 1020.
22 Apple’s argument that different class members viewed different upgrade screens when updating to
23 a new version of iOS touches on this point. Opp’n at 22. When installing a new version of iOS
24 wirelessly, users would be shown an upgrade screen indicating how much data would be
25 downloaded as part of the upgrade as well as how much temporary space was necessary to
26 complete the upgrade. Decl. of Eric Harmon (“Harmon Decl.”), ECF No. 129-4 ¶¶ 9-10 & Ex. C.
27 By contrast, it appears that those who upgraded through another method would not see such
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1 screens. As far as Apple argues that upgrade screens involving updates to versions of iOS
2 predating iOS 8 defeat predominance, the Court rejects that argument. Upgrade screens for prior
3 versions of iOS would not convey information about the size of iOS 8, and as the Ninth Circuit
4 held earlier in this case, it is knowledge of the size of iOS 8 that matters, not the mere knowledge
5 that operating systems take up some amount of space generally. Ninth Circuit Mem. at 3. But the
6 upgrade screens for updates to iOS 8 are relevant because they provide information regarding the
7 size of iOS 8. A significant proportion of upgrades to iOS 8 occurred wirelessly, Harmon Decl.
8 ¶ 13, meaning that, as to members of the Upgrade Subclass, there are stark differences in the
9 information received by those who upgraded wirelessly and those who did not. The Court finds
10 that this lack of cohesion defeats predominance for the Upgrade Subclass.⁵

11 ii. CLRA

12 Unlike the UCL and FAL, the CLRA permits recovery only by a consumer who “suffers
13 damage as a result of” an unlawful practice. *Vioxx*, 180 Cal. App. 4th at 129. Consequently,
14 plaintiffs raising a CLRA claim must “show not only that a defendant’s conduct was deceptive but
15 that the deception caused them harm.” *Mass. Mutual Life Ins. Co. v. Superior Ct.*, 97 Cal. App.
16 4th 1282, 1292 (2002). The requirement of causation, sometimes referred to as reliance, can be
17 inferred from materiality. *Id.* at 1292-93.

18 Apple appears to have merged the materiality and reliance elements, so the Court interprets
19 Apple’s argument as an assertion that evidence exists to rebut the presumption of reliance. The
20 Court agrees. Survey evidence from Ms. Butler shows that a sizeable proportion of consumers
21 who were unaware of the amount of storage space taken up by iOS 8 would still have bought the
22 same 16 GB device if told the size of iOS 8. Am. Butler Rep. tpls.13 & 14. As a result,
23 determination of reliance would depend on individual questions. Dr. Groehn’s survey asking
24 respondents to choose between 16 GB and 12.6 GB Apple devices that were otherwise identical
25 does not alter that conclusion. See Groehn Rep. ¶¶ 56-61. It is unsurprising for Dr. Groehn to find

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27 ⁵ Further dividing the Upgrade Subclass based on method of upgrade may resolve the issue, but
28 because Plaintiffs did not propose that approach in its moving papers, the Court does not further
address that possibility in this Order.

1 that consumers would prefer more storage if there were no corresponding trade-offs or sacrifices,
2 *see id.*, but that finding offers no insight into how the alleged misrepresentations affected
3 consumer behavior, as an inquiry into reliance requires. If “the issue of reliance ‘would vary from
4 consumer to consumer[,]’ the class should not be certified.” *Stearns*, 655 F.3d at 1023 (quoting
5 *Vioxx*, 180 Cal. App. 4th at 129). Accordingly, the Court finds that predominance has not been
6 met as to the CLRA claims for either proposed subclass.

7 **c. Injury**

8 Apple claims that the proposed classes contain many consumers who were not injured for a
9 variety of reasons, and that this creates individualized determinations as to whether any given
10 class member was injured at all. Opp’n at 18-21.

11 First, Apple argues that those “who knew how much space iOS 8 would occupy, and
12 upgraded/purchased anyway, got what they expected and cannot have been injured.” *Id.* at 18.
13 Courts have explicitly rejected this “benefit of the bargain” defense when the alleged
14 misrepresentations are deemed material. *Hinojos v. Kohl’s Corp.*, 718 F.3d 1098, 1107 (9th Cir.
15 2013) (citing *Kwikset Corp. v. Superior Ct.*, 51 Cal. 4th 310, 332-33 (2011)). An alleged
16 misstatement is material, in turn, “if a reasonable consumer would attach importance to it.” *Id.*
17 Both Dr. Groehn and Ms. Butler have supplied survey evidence that consumers find storage space
18 to be an important factor in their purchasing decisions, even if not the single most important
19 factor. *See* Groehn Rep. ¶¶ 46-51; Am. Butler Rep. ¶ 79. This is enough to establish materiality
20 at the class certification stage and show that Apple’s first category of allegedly uninjured
21 consumers does not raise individualized issues.

22 Second, Apple argues that those who would have purchased 16 GB devices even after
23 being told about the size of iOS 8 were not injured. Opp’n at 18-19. This repeats Apple’s reliance
24 and materiality arguments, and as explained above, it defeats predominance only as to the CLRA
25 claims.

26 Third, Apple argues that those who never ran out of storage space, or who purchased 16
27 GB devices for reasons unrelated to storage capacity, were uninjured. Opp’n at 19-20. This

1 argument is unavailing because Plaintiffs rely on a price premium theory based on the idea that
2 consumers overpaid for features that were not available. Mot. at 28-30. From this perspective,
3 consumers were harmed even if they fell into Apple's third category because they paid more than
4 they would have absent the alleged misrepresentations. A simple example illustrates this point: A
5 consumer chooses to buy a 1 TB external hard drive, perhaps because she likes the backup
6 software that comes with the hard drive. In her use of the hard drive, she never uses more than
7 200 GB of space. Despite all this, she would have been harmed if, instead of a 1 TB hard drive,
8 she received a 512 GB hard drive. Even though she never ran out of space and did not decide her
9 purchase based on the advertised storage space, the 512 GB hard drive she received is worth less
10 than the 1 TB hard drive she paid for and expected to receive.

11 In response, Apple suggests that the price premium theory of injury is invalid, Opp'n at 24,
12 but courts have regularly accepted the theory. *See e.g., Davidson v. Kimberly-Clark Corp.*, 889
13 F.3d 956, 965 (9th Cir. 2018) ("Under California law, the economic injury of paying a premium
14 for a falsely advertised product is sufficient harm to maintain a cause of action."); *Pulaski*, 802
15 F.3d at 989 ("[T]he focus [of the damages calculation] is on the value of the service at the time of
16 purchase."); *Johnson v. Nissan N. Am.*, No. 3:17-cv-00517-WHO, 2022 WL 2869528, at *24
17 (N.D. Cal. July 21, 2022) (applying a price premium theory when analyzing the plaintiffs'
18 damages model); *In re Whirlpool Corp. Front-Loading Washer Prods. Liab. Litig.*, 722 F.3d 838,
19 857 (6th Cir. 2013) ("Because *all* Duet owners were injured at the point of sale upon paying a
20 premium price for the Duets as designed, even those owners who have not experienced a mold
21 problem are properly included within the certified class."). Therefore, this third category of
22 consumers does not generate individualized issues either.

23 Finally, Apple argues that consumers who could have returned their devices but did not, or
24 who could have downgraded their devices from iOS 8 back to an older version of iOS but did not,
25 were not injured. Opp'n at 19-20. Even assuming that were true, the argument does not defeat
26 predominance. The time periods during which a consumer could do so were highly restricted—
27 fourteen days from receipt of a device for returns, and from September 17, 2014 through

1 September 26, 2014 to revert to an earlier version of iOS. McCrary Rep. ¶¶ 35-36 & nn.51-52.
 2 Given the limited opportunity to return or revert, it is unlikely that there were significant numbers
 3 of unharmed consumers, and a class can be certified even if it potentially includes more than a de
 4 minimis number of uninjured class members. *Olean*, 31 F.4th at 669. None of the categories of
 5 purportedly uninjured consumers, including this last category, defeat predominance.

6 **d. Damages**

7 “[T]o meet the predominance requirement, the plaintiff must proffer a damages model
 8 showing that ‘damages are susceptible of measurement across the entire class for purposes of Rule
 9 23(b)(3).’” *Vizcarra*, 339 F.R.D. at 553 (quoting *Comcast*, 569 U.S. at 35). Because the Court
 10 excluded Dr. Groehn’s damages model in response to Apple’s evidentiary objections, Plaintiffs
 11 have failed to do so, and they therefore fail to establish predominance.⁶

12 **2. Superiority**

13 The superiority requirement calls for courts to consider “(A) the class members’ interests
 14 in individually controlling the prosecution or defense of separate actions; (B) the extent and nature
 15 of any litigation concerning the controversy already begun by or against class members; (C) the
 16 desirability or undesirability of concentrating the litigation of the claims in the particular forum;
 17 and (D) the likely difficulties in managing a class action.” Fed. R. Civ. P. 23(b)(3). Apple does
 18 not contest this requirement. The Court finds that a class action is superior to other modes of
 19 adjudication because it would be efficient and because class members do not have sufficient
 20 incentive to pursue individual litigation. *See Vizcarra*, 339 F.R.D. at 556.

21 **D. Rule 23(c)(4)**

22 In the alternative, Plaintiffs seek certification of a liability-only class under Rule 23(c)(4).
 23 Mot. at 32-35. “Issue certification requires that common questions predominate over individual
 24 questions with respect to only the specific issue that is certified.” *Stickles v. Atria Senior Living,*
 25 *Inc.*, No. C 20-09220 WHA, 2021 WL 6117702, at *7 (N.D. Cal. Dec. 27, 2021) (citing *Valentino*

27 ⁶ The Court also notes, but does not decide, that it is unclear whether a price premium calculation
 28 properly applies to the Upgrade Subclass because it is not apparent how consumers could have
 overpaid at the point of purchase when they bought devices without iOS 8 preinstalled.

1 *v. Carter-Wallace, Inc.*, 97 F.3d 1227, 1234 (9th Cir. 1996)). Because Plaintiffs have failed to
2 establish predominance with respect to the questions of choice of law, materiality, and reliance,
3 the Court declines to certify a liability-only class.

4 **VI. CONCLUSION**

5 The Court DENIES Plaintiffs' motion for class certification WITHOUT PREJUDICE, and
6 it GRANTS Apple's motion to strike the reply declaration of Dr. Groehn. The Court GRANTS
7 Plaintiffs leave to amend for the sole purpose of substituting named plaintiffs.

8 The parties shall meet and confer regarding a schedule for this case, including deadlines
9 for any future class certification briefing and a deadline for Plaintiffs to amend their complaint.
10 By April 24, 2023, they shall file a stipulation or joint statement regarding their proposed
11 schedule.

12 **IT IS SO ORDERED.**

13 Dated: March 31, 2023

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16 EDWARD J. DAVILA
17 United States District Judge

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